

KHALID KHALAF



Personal

- Address**
Riyadh, Saudi Arabia
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Interests

- Sales
- Renewable energy
- Relationship Management
- Planning

Languages

- Arabic
- English

An engineer with expertise in Renewable Energy Systems with a strong passion for developing sustainable design strategies for cities. Always thinking of better ways to solve problems, and building strategic alliances by utilizing conventional, unconventional, and creative approaches, developing and working in collaborative teams are my greatest strengths. Comprehensive knowledge of current research and trends in the field of renewable energy.

Work experience

Co-founder & Marketing Mgr
KDDAD, Riyadh, Saudi Arabia

Jan 2019 - Present

- Participated in all aspects of business development from market research and finance to operations and marketing, ensuring that the company's vision was followed.
- Formulated the company's vision, goals, and objectives; hired and trained new employees.
- Understanding Marketing and sales of current and future related to customer needs and action them.
- Created and monitored promotional approaches to increase sales and profit levels.
- Addressing customer issues and quality issues.
- Developed key operational initiatives to drive and maintain substantial business growth.
- Studied market trends to determine optimal pricing of services
- Cultivated forward-thinking, inclusive and performance-oriented business culture to lead industry in innovation and push progress
- Aligned organizational objectives with company mission, increasing revenue, profit and business growth by collaboratively developing integrated strategies.

Assistant Professor
Alfred University, Hornell, NY, USA

Feb 2019 - Aug 2020

- Assisting with various departmental duties and providing academic support to Professors and other staff.
- Representing the university at conferences and delivering presentations when necessary.
- Teaching renewable energy and supervising undergraduate students.
- Providing demonstrations and supervising experiments and investigations.
- Answering questions in class or via email or telephone.
- Providing Professors and Department Heads with feedback on student progress.
- Attending faculty and departmental meetings and voicing concerns or providing suggestions for improvement.

Education and Qualifications

BACHELOR'S IN RENEWABLE ENERGY ENGINEERING ///
RENEWABLE ENERGY ENGINEERING
ALFRED UNIVERSITY, Hornell, USA

2019 - 2020

Industrial Engineering
Concordia University, Montreal, Canada

2014 - 2018

Skills

- Electrical or Mechanical skills
- Computer skills
- Writing skills
- Communication skills
- Mathematical knowledge/Ability to solve math probl
- Business sense and personnel management

Knowledge of Renewable Energy Technology	● ● ● ● ●
Leadership and Project Management skills	● ● ● ● ●
Design and technical graphics skills	● ● ● ● ●
interpersonal skills	● ● ● ● ●
entrepreneurial skills	● ● ● ● ●
Reporting	● ● ● ● ●

Projects

CAPSTONE PROJECT ALFRED UNIVERSITY	2019 - 2020
<ul style="list-style-type: none"> • Leader of senior project (Sea water desalination by PVs) • Energy Consumption and Capacity 	
AU ENERGY PROJECT ALFRED UNIVERSITY	2019 - 2020
<ul style="list-style-type: none"> • Leader of Sea water desalination by PVs & Thermal project 	
SOLAR DISTRICT CUP PROJECT ALFRED UNIVERSITY	2019 - 2020
INDUSTRY 4.0 PROJECT Concordia University	2016 - 2017

References

References available on request.